

**New Jersey District Office 7(a) and 504 Loan Approvals
Cumulative Fiscal Year 2006 as of August 31, 2006**

# of Loans FY 2005	Participating Lenders	# of Loans FY 2006	Total Amt	AFA	Amt	Asian/P	Amt	Hispanic	Amt	WOB	Amt	VET	Amt
577	BANK OF AMERICA(C)(P)(E)(CX)	728	\$26,427,200	44	\$985,500	246	\$12,416,000	115	\$2,673,700	175	\$6,317,500	29	\$611,700
489	PNC BANK, NA(C)(P)(E)	466	\$62,396,000	30	\$2,499,800	111	\$18,620,000	54	\$4,518,900	97	\$13,192,800	22	\$3,525,800
350	COMMERCE BANK(C)(P)(E)(CX)	236	\$90,094,600	20	\$5,400,000	43	\$27,713,500	19	\$5,123,500	52	\$20,647,000	7	\$1,756,000
169	BROADWAY NATIONAL BANK(C)(P)(E)	163	\$41,791,000	6	\$855,000	105	\$17,532,000	17	\$5,487,000	64	\$12,800,000	3	\$820,000
148	CITIZENS BANK OF RHODE ISLAND(C)(P)(E)	145	\$9,049,500	14	\$1,032,000	49	\$2,822,000	10	\$745,000	28	\$1,794,500	11	\$717,000
57	JPMORGAN CHASE BANK(C)(P)(E)(CX)	129	\$5,489,500	12	\$353,000	33	\$1,186,500	15	\$530,000	23	\$727,500	5	\$175,000
213	CAPITAL ONE BANK(E)	98	\$4,190,000	4	\$175,000	8	\$435,000	3	\$115,000	23	\$1,120,000	7	\$235,000
198	VALLEY NATIONAL BANK(C)(P)(E)	91	\$17,661,800	7	\$923,300	17	\$1,385,000	14	\$3,932,900	27	\$3,444,400	4	\$1,200,000
180	HSBC BANK USA (E)	85	\$4,443,800	1	\$100,000	56	\$2,993,800	3	\$100,000	25	\$1,318,800		
112	SUN NATIONAL BANK(C)(E)(P)	82	\$20,792,400	2	\$400,000	19	\$6,087,000	10	\$2,363,000	23	\$6,258,400	2	\$288,000
37	BANCO POPULAR(C)(P)(E)(CX)	68	\$17,359,700	3	\$30,000	12	\$1,453,000	23	\$1,063,000	15	\$2,032,000	4	\$65,000
92	SOVEREIGN BANK(C)(P)(E)(CX)	67	\$8,953,000	3	\$180,000	10	\$922,000	9	\$1,490,000	18	\$2,039,000	3	\$135,000
108	UNITY BANK(C)(P)(E)	64	\$23,630,000	4	\$1,898,000	23	\$9,757,000	7	\$2,770,000	10	\$3,047,000	3	\$1,755,000
60	NEW JERSEY BUS. FINANCE CORP. (CDC)	63	\$48,884,000	1	\$1,050,000	13	\$10,867,000	1	\$569,000	14	\$10,260,000		
0	WASHINGTON MUTUAL BANK (P)(E)	62	\$1,804,000	5	\$150,000	22	\$643,000	12	\$325,500	17	\$470,000		
52	INTERCHANGE BANK(C)(P)(E)	49	\$15,490,700	1	\$325,000	8	\$4,014,000	17	\$2,345,000	10	\$3,476,700	1	\$85,000
50	CIT SMALL BUS. LENDING CORP(C)(P)	41	\$23,625,900	5	\$2,347,000	13	\$6,295,500	4	\$2,565,000	12	\$7,425,400	2	\$732,000
44	THE BANK (C)(E)(P)	37	\$6,541,000	1	\$73,500	1	\$120,000			5	\$1,100,500	5	\$860,500
75	TD BANKNORTH, NA (C)(P)(E)(CX)	36	\$3,190,000	1	\$15,000	4	\$700,000	4	\$230,000	8	\$1,195,000		
31	1st CONSTITUTION BANK(C)(P)(E)	30	\$10,510,000			23	\$7,815,000			11	\$3,635,000		
31	LAKELAND BANK(C)(P)(E)	26	\$6,855,500	1	\$50,000	4	\$880,000	6	\$2,973,000	5	\$800,000	1	\$200,000
30	SKYLANDS COMMUNITY BANK(C)(E)(P)	26	\$4,632,000			1	\$1,200,000			4	\$345,000	2	\$50,000
23	SUSQUEHANNA PATRIOT BANK (P)(C)(E)	23	\$8,785,000	4	\$1,510,000					7	\$1,835,000	2	\$115,000
26	NEW MILLENNIUM BANK(E)(P)	20	\$6,559,000	2	\$250,000	2	\$550,000	1	\$1,000,000	2	\$500,000	3	\$894,000
27	FIRST WASHINGTON STATE BANK(C)(P)(E)	17	\$2,963,000	2	\$500,000			1	\$20,000	2	\$70,000	2	\$180,000
24	COLUMBIA BANK (C)(P)(E)	16	\$1,566,000			1	\$125,000	2	\$201,000	2	\$125,000		
39	WACHOVIA BANK (C)(P)(E)(CX)	15	\$6,416,100	2	\$1,222,800	1	\$100,000	3	\$735,000	3	\$625,000		
20	SHINHAN BANK AMERICA (E)(P)	14	\$3,495,000			14	\$3,495,000			3	\$400,000	1	\$75,000
16	WOORI AMERICA BANK(C)(P)(E)	14	\$3,001,000			13	\$2,801,000			4	\$635,000		
23	WELLS FARGO BANK, NA (E) (P) (CX)	12	\$590,000			5	\$335,000	1	\$65,000	2	\$85,000	1	\$50,000
18	BUSINESS LOAN CENTER (C)(P)(E)(CX)	11	\$6,971,000	2	\$850,000	3	\$2,010,000			3	\$1,475,000		
10	NARA BANK N. A. (P) (E)	11	\$4,147,500			9	\$3,597,500			3	\$950,000		
15	bcpBANK, N. A. (E)	10	\$275,000			3	\$75,000	3	\$65,000	1	\$25,000		
4	CITIBANK, FSB (P) (C)	10	\$485,000	2	\$145,000	5	\$240,000	2	\$75,000	2	\$150,000		
1	FLUSHING SAVINGS BANK, FSB (E) (P)	10	\$2,115,000			9	\$1,870,000			1	\$100,000		
7	NORTH FORK BANK (E)	9	\$315,000			3	\$105,000	1	\$30,000	4	\$105,000		
24	INDEPENDENCE COMM. BANK (C)(P)(E)	8	\$2,825,000			1	\$250,000			4	\$1,650,000	1	\$525,000
4	CORP. FOR BUS. ASSISTANCE (CDC)	6	\$4,683,000							1	\$75,000	1	\$75,000
9	MANUFACTURERS & TRADERS TR. CO. (E)	6	\$640,000			1	\$50,000					1	\$25,000
3	NEWTEK SMALL BUSINESS FINANCE(E)(P)	6	\$1,701,500										
5	UPS CAPITAL (C)(P)(E)	6	\$2,110,000					1	\$541,000				
1	BERGEN COMMERCIAL BANK (E)	5	\$1,810,000			1	\$150,000			1	\$50,000		
3	CITY NATIONAL BANK (C)(E)	5	\$595,000	2	\$300,000			2	\$245,000	2	\$300,000		
3	BRANCH BANKING & TRUST CO. (C)(P)	4	\$4,900,000							1	\$1,300,000		

# of Loans FY 2005	Participating Lenders	# of Loans FY 2006	Total Amt	AFA	Amt	Asian/P	Amt	Hispanic	Amt	WOB	Amt	VET	Amt
5	COMERICA BANK(P)	4	\$1,263,800			1	\$184,500			1	\$184,500		
22	HOPEWELL VALLEY COMM. BANK(C)(E)(P)	4	\$688,800	1	\$15,000					2	\$385,000		
0	COMMUNITY NATIONAL BANK (E)	3	\$325,000							1	\$150,000		
0	FIRST STATE BANK (E)	3	\$1,400,000			1	\$900,000						
0	FIRST TENNESSEE BANK, N.A. (E)	3	\$60,000										
0	INNOVATIVE BANK (CX)	3	\$20,000	2	\$15,000					1	\$5,000	1	\$5,000
16	INTERSTATE NET BANK (E)(P)	3	\$2,863,000					1	\$344,000				
4	TEMECULA VALLEY BANK N. A. (P)	3	\$2,543,100	1	\$172,000					3	\$2,543,100	1	\$745,700
0	THE PROVIDENT BANK (E)	3	\$310,000			1	\$250,000			1	\$10,000		
0	GREATER BAY BANK N. A. (P) (E)	2	\$682,400	1	\$194,000								
0	NATIONAL PENN BANK (E) (P)	2	\$1,200,000										
0	PARAGON FCU	2	\$110,000	1	\$85,000								
0	THIRD FEDERAL BANK	2	\$550,000	1	\$50,000					1	\$500,000		
0	AMERASIA BANK	1	\$80,000			1	\$80,000			1	\$80,000		
5	BUSINESS LENDERS (C) (P)	1	\$280,000										
0	CAPITAL PACIFIC BANK	1	\$425,700										
0	CATHAY BANK (P)	1	\$200,000			1	\$200,000						
0	COMMUNITY SO. BK (P)	1	\$2,000,000										
4	FIRST BANKAMERICANO (E)	1	\$100,000					1	\$100,000				
1	HILLTOP COMMUNITY BANK (E)	1	\$100,000										
0	LONG ISLAND DEVEL. CORP. (CDC)	1	\$2,000,000										
1	MANASQUAN SAVINGS BANK (E)	1	\$225,000										
0	NCB, FSB	1	\$650,000			1	\$650,000						
0	OCEAN BANK, F.S.B. (C) (E) (P)	1	\$850,000			1	\$850,000						
1	OCEAN CITY HOME BANK (E)	1	\$20,000										
1	PEAPACK-GLADSTONE BANK	1	\$250,000					1	\$250,000	1	\$250,000	1	\$250,000
0	PENN FEDERAL SAVINGS BANK (E)	1	\$50,000										
3	PREFERRED CAPITAL BIDCO, INC. (P)	1	\$150,000							1	\$150,000		
0	PROGRESSIVE CU	1	\$25,000										
0	SMITH RIVER COMMUNITY BANK N. A. (E)	1	\$350,000					1	\$350,000				
0	TELESIS COMMUNITY CU (E)	1	\$50,000										
11	SOMERSET VALLEY BANK (C)(P)(E)	1	\$364,000					1	\$364,000	1	\$364,000		
0	LOAN SOURCE, INCORPORATED (C)(P)	1	\$500,000										
0	WESTCONSIN CU (E)	1	\$30,000					1	\$30,000				
0	WILSHIRE STATE BANK (P)	1	\$200,000			1	\$200,000						
	Total 7A's & 504	3089	\$541,675,500	188	\$24,150,900	900	\$154,925,300	366	\$44,334,500	728	\$118,523,100	126	\$16,150,700

(C) Certified Lender Status
(E) SBAExpress Lender Status

(P) Preferred Lender Status
(CDC) Certified Development Companies

(CX) SBA Community Express Lender

**New Jersey District Office 504 Loan Approval Data
Cumulative Fiscal Year 2006 as of August 31, 2006**

1st Mortgagee	# of Loans	Bank Amount	Debenture Amount	Total Project
Bank of America	15	\$14,596,102	\$10,926,000	\$29,552,836
Commerce Bank	11	\$15,546,500	\$10,893,000	\$29,271,000
GE Small Business Finance	4	\$6,321,375	\$4,387,000	\$12,024,000
HSBC	3	\$3,775,000	\$2,847,000	\$7,550,000
Sun National Bank	3	\$1,595,000	\$1,140,000	\$3,190,000
Unity Bank	3	\$3,925,000	\$2,619,000	\$7,850,000
Business Loan Express	2	\$1,490,000	\$1,022,000	\$2,893,000
Flushing Savings Bank	2	\$1,481,750	\$1,223,000	\$2,963,500
Interchange Bank	2	\$1,500,000	\$955,000	\$3,000,500
Ocean City Home Bank	2	\$387,500	\$303,000	\$718,500
PNC	2	\$1,360,000	\$908,000	\$2,668,000
Wachovia Small Business Capital	2	\$2,908,345	\$2,244,000	\$5,816,000
Zions Bank	2	\$1,383,750	\$945,000	\$2,767,500
Banco Popular	1	\$7,320,000	\$2,056,000	\$12,500,000
Bank of New Jersey	1	\$377,000	\$313,000	\$754,000
Bergen Commercial Bank	1	\$325,000	\$270,000	\$650,000
CIT Small Business Lending	1	\$2,814,389	\$2,000,000	\$5,337,650
Cathay Bank	1	\$1,400,000	\$619,000	\$2,590,000
interSTATE NET BANK	1	\$977,500	\$605,000	\$1,955,000
Lehman Brothers Bank	1	\$983,750	\$811,000	\$1,967,500
North Fork Bank	1	\$4,986,120	\$1,500,000	\$7,196,800
Northside Savings Bank	1	\$1,100,000	\$906,000	\$2,200,000
Parke Bank	1	\$1,450,000	\$1,194,000	\$2,644,000
Philadelphia Private Bank	1	\$675,000	\$557,000	\$1,610,000
Skylands Community Bank	1	\$162,000	\$136,000	\$325,000
TD Banknorth, NA	1	\$900,000	\$563,000	\$1,700,000
The Bank	1	\$2,014,690	\$1,451,000	\$4,029,380
Towncenter Bank	1	\$1,200,000	\$599,000	\$1,980,000
Valley National Bank	1	\$3,180,000	\$1,500,000	\$4,680,000
Wilmington Trust Bank	1	\$105,000	\$75,700	\$180,700
TOTAL	70	\$86,240,771	\$55,567,700	\$162,564,866

Bank Amount - represents aggregate of 1st mortgagee financing.

Debenture Amount - represents aggregate of all 504 debenture financing.

Total Project - represents amount financed by 1st mortgagee and SBA's 504 debentures plus funds contributed by the small business borrowers.

New Jersey District Office Loan Approvals

The information being provided is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA guaranteed loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is given by the loan applicants on a voluntary basis it is not necessarily inclusive of all SBA borrowers, nor is its accuracy checked by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided to the American Banker and in view of this the Agency takes no responsibility for any further dissemination of this information.

Moreover, the information provided relates solely to the actions of particular lenders with respect to SBA-guaranteed loans. The data does not reflect the nature or extent of those lenders' service to the specified minority communities through actions that are not related to SBA programs. Further, the lending data being provided is gross data only and should not be taken as indicative of the nature and extent of the institution's "commitment" to minority lending. For example, some banks are located in regions with low proportions of certain minority communities and thus, should not be compared to those institutions based in regions with larger minority communities.